

Three Leaders in the ACO Marketplace Partner to Deliver a **COVID-19 Patient Monitoring Solution**



WHAT

- Cura Health Management has partnered with Salient Healthcare and Care Continuity to develop an “out of the box” solution for managing patient outreach to at-risk populations during this time of unprecedented stress on our nation’s healthcare system.
- This solution is delivered with customized workflows to ensure the high-risk patients are consistently monitored with targeted, appropriate outreach.

WHY

- ACOs, by serving Medicare patients, are managing care for the largest at-risk population in the country. The number of Medicare patients contracting the virus is predicted to exponentially rise and our only defense to keep these patients safe is to monitor them closely and get ahead of any adverse events. Hospitals will quickly become overwhelmed and keeping our patients out of them until necessary will be critical to keeping them healthy.

WHO

- Reach out and monitor patients who are at *elevated risk should they contract COVID-19* as well as those who *are at risk of admission due to ongoing chronic conditions and/or utilization history*.

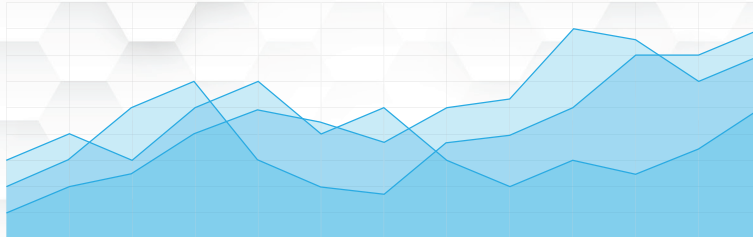
HOW

The program is designed to be incorporated into your current phone call and telemedicine strategies for engaging patients during the COVID-19 crisis and can be “live” in a matter of days. Timeline for full implementation is 7 – 14 days.

- Actively monitoring the highest risk patients when physician office visits will be limited will help prevent poor outcomes for these patients.
- Using analyzed patient data, the solution identifies the patients at the highest risk of an adverse event that will require monitoring during the COVID-19 crisis. The patient data populates work queues to prioritize patients for outreach from the physician office staff.
- Office staff work through the prioritized work queues, triaging patients and scheduling appropriate follow up care when necessary, whether a phone call consultation with a clinician or a telemedicine visit or in-person visit
- Work queues are updated and refreshed on a monthly basis to ensure all high-risk patients receive timely, appropriate outreach and support during this crisis.

PRICE

- 90 day contract – Just meeting the immediate need
- \$1 per member total for the 3 month contract



Analyzed Patient Data



High Risk	# w/in Cohort
Tier 1: High ED & IP Utilization & 3+ Chronic Conditions	200
Tier 2: 3+ Chronic Conditions & Admitted w/in Prior Year	300
Tier 3: 3+ Chronic Conditions & Risk Score > X	450
Tier 4: 3+ Chronic Conditions & Risk Score > Y	450
Tier 5: 3+ Chronic Condition & Risk Score > Z	450

